

Honeywell EnergyAxis™ Advanced Metering Infrastructure

Honeywell Price Proposal - Lodi Utilities (via WPPI)

21-Aug-22

Hardware

Item #	Description	Qty	Unit Price	Ext.Price
1	REXU with EA_LAN (Form 1S)	0	\$87.36	\$0
2	REXU with EA_LAN (Form 2S)	0	\$84.00	\$0
3	REXU with EA_LAN (Form 2S) with Disconnect	0	\$120.96	\$0
4	REXU with EA_LAN (Form 3S)	0	\$87.36	\$0
5	REXU with EA_LAN (Form 4S)	0	\$87.36	\$0
6	REXU with EA_LAN (Form 12S)	0	\$95.20	\$0
Subtotal - Electric Meters (Residential)				\$0
7	A3RAL with EA_LAN (All Forms)	0	\$297.92	\$0
8	A3TL with EA_LAN (All Forms)	0	\$287.84	\$0
Subtotal - Electric Meters (Commercial / Industrial)				\$0
<i>Optional Price adder(s) to base electric meters</i>				
	<i>Bundled upgrade package A3TL --> A3RALNQ</i>	<i>TBD</i>	<i>\$55.00</i>	<i>--</i>
	<i>Bundled upgrade package A3RAL --> A3RALNQ</i>	<i>TBD</i>	<i>\$25.00</i>	<i>--</i>
	<i>Price adder for A3: 2 relays to cable (KYZ)</i>	<i>TBD</i>	<i>\$38.00</i>	<i>--</i>
	<i>Price adder for A3: 4 relays to cable (KYZ)</i>	<i>TBD</i>	<i>\$46.00</i>	<i>--</i>
9	V4 Water Module (short Nicor connector) - EW103200000	1,400	\$85.12	\$119,168
10	V4 Water Module back plate mounting kit - EW10000B000	400	\$2.24	\$896
11	V4 Water Module with short spade connectors - EW103100000	100	\$85.12	\$8,512
Subtotal - AMI Hardware Water				\$128,576
12	EA Modular Gatekeeper (Ethernet,Battery,Local Ant,Polycarb NEMA4x)	0	\$3,304.00	\$0
13	GK option: EA Modular Gatekeeper with no battery back up, Style # 7S3034G201	0	\$985.60	\$0
14	Photo Control Repeater - 5D26194G01	0	\$179.20	\$0
15	EA Repeater w/ lag mounting(STD ENC, 120VAC, INT ANT) #7S40K0G001	0	\$145.60	\$0
16	EA Repeater, Lag Screw Pole Mount Kit: # 7S1852G003	0	\$33.60	\$0
Subtotal - AMI Network Infrastructure				\$0
17	CT-60 start up bundle with Inspector, FINS app, cable, backup battery, 5 year warranty, paired Beltclip radio	1	\$3,819.20	\$3,819
18	PROBE TEC Bluetooth PROBE 391003-06 includes case and 2 year warranty	0	\$981.12	\$0
Subtotal - AMI Network Tools				\$3,819

Software

Item #	Description	Qty	Unit Price	Ext.Price
19	FINS - Route Manager - version 4.2 includes EA_Inspector Manager	1	\$2,200.00	\$2,200
20	Site License: EA Inspector Manager - included with Route Manager	1	\$0.00	\$0
Subtotal - AMI Software				\$2,200

Program Delivery Services

Item #	Description	Qty	Unit Price	Ext.Price
21	AMI Project Delivery Services - Water Add-On <i>Project Management</i> <i>Route Manager, water deployment and HandHeld training</i> <i>Route Manager Integration to Utility CIS</i>	1	\$20,000.00	\$20,000
22	Est. Travel & Living Expenses (Honeywell)	1	\$2,500.00	\$2,500
Subtotal - AMI Project Delivery Services				\$22,500
Total - Hardware, Software, and Program Delivery Services				\$157,095

Maintenance

Item #	Description	Qty	Unit Price	Ext.Price
23	Annual SMA Adder for Integration / Custom SW Development	1	\$576.00	\$576
Subtotal - AMI System Maintenance Fees				\$576

Pricing Notes and Assumptions

All Pricing Should Be Considered Proprietary and Confidential to Honeywell.

Honeywell submits this proposal in accordance with the terms and conditions contained in the legal response of its submission.

Pricing is valid for 180 days subject to increases.

Supplier may, on a quarterly basis, review the prices herein in order to mitigate and/or recover increased operating costs that occur between the date of the PO and delivery: arising from or related to (a) foreign currency exchange variation; (b) increased cost of third-party content, labor, components, freight and materials; (c) impact of duties, tariffs, and other government actions; and (d) any other circumstances that increase Supplier's costs, including, without limitation, increased costs due to inflation and provide written notification to customer ("Hardship Notice") with such price adjustment to be effective on the orders thirty days after the Hardship Notice

Sales Tax: Pricing for proposed hardware, software, and services does not include sales tax.

INCOTERMS: Hardware pricing is FOB Origin, freight prepaid.

Warranty: Pricing assumes 24 month warranty for all Honeywell-manufactured hardware.

EA_Gatekeeper and EA_Repeater quantities are estimated using information supplied by customer.

Please Note: Actual EA_Gatekeeper and EA_Repeater quantities may vary depending on meter population density, meter mix (i.e. electric and water), and LP interval data required by customer.

Program Delivery Services:

- Services not defined by a mutually agreed Project Plan or Statement of Work (SOW) will be billed on a Time and Materials basis.
- Overruns due to delays or issues caused by utility will be billed on a Time & Materials basis.
- No Netsense Training Included.
- No Integration work Included outside of Route Manager.
- No Hardware Installation Activities Included.
- Fieldsense Training/Set-up for new Member/Customer will be performed by WPPI.
- Fieldsense is installed at WPPI. WPPI Support will need to set-up the new customer/member CT-60's with accounts and PW's.

Travel: Honeywell Travel and Living Expenses are estimated. Customer will be invoiced for actual expenses + 10%.

Notwithstanding any language to the contrary in the terms and conditions referenced herein, deliveries may be affected by (a) measures implemented by municipal, provincial and federal authorities across the world restricting travel, instituting localized quarantines or requiring companies to interrupt operations in order to contain the spread of COVID-19 or (b) measures implemented by governments, recognized health authorities or private entities to adhere to recommendations from authorities to contain the spread of COVID-19. Honeywell will use reasonable endeavors, in accordance with laws and recommendations from recognized health or other authorities, to minimize any such disruptions due to these types of events. The quoted delivery dates may be adjusted by Honeywell accordingly, and Honeywell will not be liable for damages, including Liquidated Damages, for any delays caused by these types of events. For the avoidance of doubt, the provisions of the Force Majeure clause will be effective even through the circumstance or contingency giving rise to inability of performance will have been operative on the date hereof