



North Service Center
Greater Fort Wayne Area
13710 Lower Hunting Road
Roanoke, IN 46217

City of Lodi
Mr. Terry Weter
Director of Operations
130 S. Main Street
Lodi, WI. 53555

Mr. Weter,

I am requoting the 900 ECO Combination Sewer Jetter Truck that the City of Lodi has on order since March of this year. This is due to the unforeseen and unprecedented material price increases of the following components. Aluminum components have increased 14%, engine and powertrain components increased 12%, Duraprolene water tanks increased 20%, debris tanks increased 20%, and the list goes on. As a result of these increases, the factory has no choice but to take drastic measures and add a surcharge of 10%. This is an increase of \$31,362.86 thus raising the price to \$496,942.84 up from the original \$465,579.98. We realize also that this is an unprecedented action and ask the City to partner with us in this tough economic time. If the city decides to cancel the order we will respect those wishes. As a side note, the original ordered truck would be ready for delivery shortly after July 11th, 2022.

Please feel free to call me with any questions or concerns.

Best regards,

Tom Poole
Senior Sales Consultant
Brown Equipment Company
608-512-7374
tpoole@brownequipment.net